Bausparkasse Schwäbisch Hall AG

Investor Presentation

Summary 2025

Vision	- A leading provider of products and services in the cooperative Building and Living ecosystem in close cooperation with the cooperative banks
Mission	- To create and preserve homes
Position	- Sustainable real estate financing provider and part of the German Cooperative Banking Group - New business: housing financing €15.8 billion and Bausparen €20.5 billion[4]
Earnings position/ Balance sheet	- €122m profit before tax (IFRS consolidated) - Total assets €80.8bn (IFRS consolidated)
Sales network	- Approximately 3,000 sales agents and almost 100% of cooperative banks
Customers	- Around 6m customers in Germany
Cover pool/ Rating	- Highly granular cover pool from purely residential loans - Our Pfandbriefe have been awarded the top Aaa rating
Funding	- The issuance of Pfandbriefe serves to refinance housing financing
Outlook	- Private households continue to be very keen to buy homes, but the market environment is challenging (including high inflation and interest rates). High volume of energy-efficient refurbishments expected in future - The energy renovation requirement is estimated at €80 billion p.a. in 2025[1] - The volume of (debt) financing in the housing financing business with private households in Germany is expected to be around €200 billion in 2025[2] - Stable Bauspar market expected at the level of 2024[3]

[1] Report of the Working Group for Contemporary Building: "Housing construction - the future of the existing building", February 2022, own calculations
[2] Housing financing: MAD - Research; German Bundesbank: MFI interest rate statistics as of 09/2023, own projections
[3] MAD - Research; Association of private building societies, own estimates
[4] New business Bausparen honoured

Agenda

1. Schwäbisch Hall at a Glance
2. Business Strategy
3. Balance Sheet and Income Statement Data
4. Cover Pool
5. Funding
6. Rating

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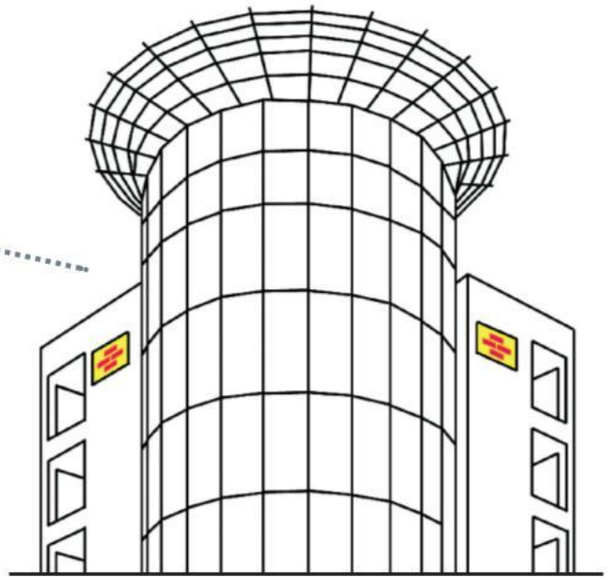
Bausparkasse Schwäbisch Hall at a glance

Largest German Bausparkasse with

33.4% market share



Around 6m customers

in Germany

One of Germany's largest providers of housing finance with more than

Around €15.8bn new housing financing business*

Around 6.6m contracts

More than €330bn Bauspar sum in the portfolio

*Includes other building loans, suspended repayment loans, bridging loans, *Bauspar* loans and housing financing brokered to institutions of the German Cooperative Banking Group.

Data as at: 31 Dec. 2025

Our Success Story

Continuous growth – for 90 years

1931 16 May: Established in Cologne as “Deutsche Bausparer AG, Bau-, Spar- und Entschuldungskasse”

1944 Schwäbisch Hall becomes the new head office due to wartime events

1956 Investment by “Raiffeisen-Zentralkassen” (agricultural credit cooperatives’ central institutions). New name: “Bausparkasse Schwäbisch Hall AG, Bausparkasse der Volksbanken und Raiffeisenkassen”

1975 The Schwäbisch Hall brand animal is born: The Bauspar fox takes the stage

from 1992 Establishment of in Eastern Europe (currently Slovakia) subsidiaries*

from 1994 Establishment of:
Schwäbisch Hall Training GmbH (SHT)
Schwäbisch Hall Kreditservice GmbH (SHK)
Schwäbisch Hall Facility Management GmbH (SHF)

2004 Bauspar starts in China (in four provinces since 2018)

2014 Evolution of business strategy: On the way to becoming a provider of housing finance with a Bausparen core business segment

from 2018 Establishment of:
BAUFINEX: online sales platform
Schwäbisch Hall Wohnen: digital sales
Impleco: digital ecosystem for all aspects of “Building and Living“

2022 At €51.1 billion, best sales performance in the Company’s history

*minority interests

Bausparkasse Schwäbisch Hall AG in Germany

Strategic domestic investments

Schwäbisch Hall
Auf diese Steine können Sie bauen

Digital platform business / sales support

VR KreditService – Wir sind Baufi FastLane!	SHFM	BAUFINEX – Einfach. Vernetzt. Vor Ort.	Schwäbisch Hall Wohnen	Impleco – Implementing Ecosystems	TRUUCO
Optimising housing financing processes	Facilities management	Broker marketplace	Digital sales	Building and Living digital ecosystem	Data-driven market cultivation solutions

Our Partners – the Basis of our Success

The German Cooperative Banking Group

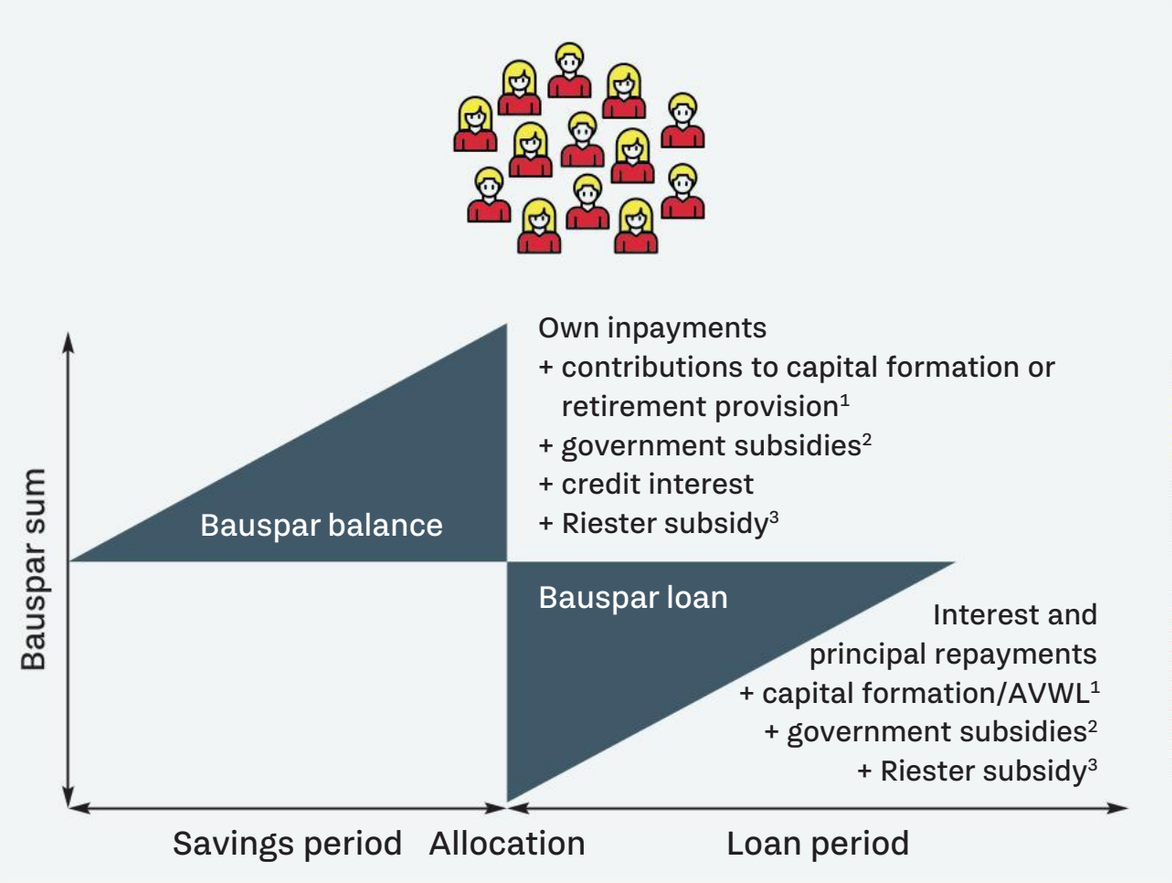
Around **650** cooperative **banks**

Around **139,500** **employees**

17.5 million **members**

A+/AA **Network rating**
by Standard & Poor´s and Fitch Ratings

How Does Bausparen Work?



[1]AVWL: payments by employer in addition to salary depending on industry
[2]Income limits and other conditions apply
[3]If eligible/conditions are satisfied
[4]Other allocation conditions apply

Saving equity capital

For Bausparen, the customer enters into a **Bauspar contract** for a specific Bauspar sum and saves about half of this amount in regular instalments

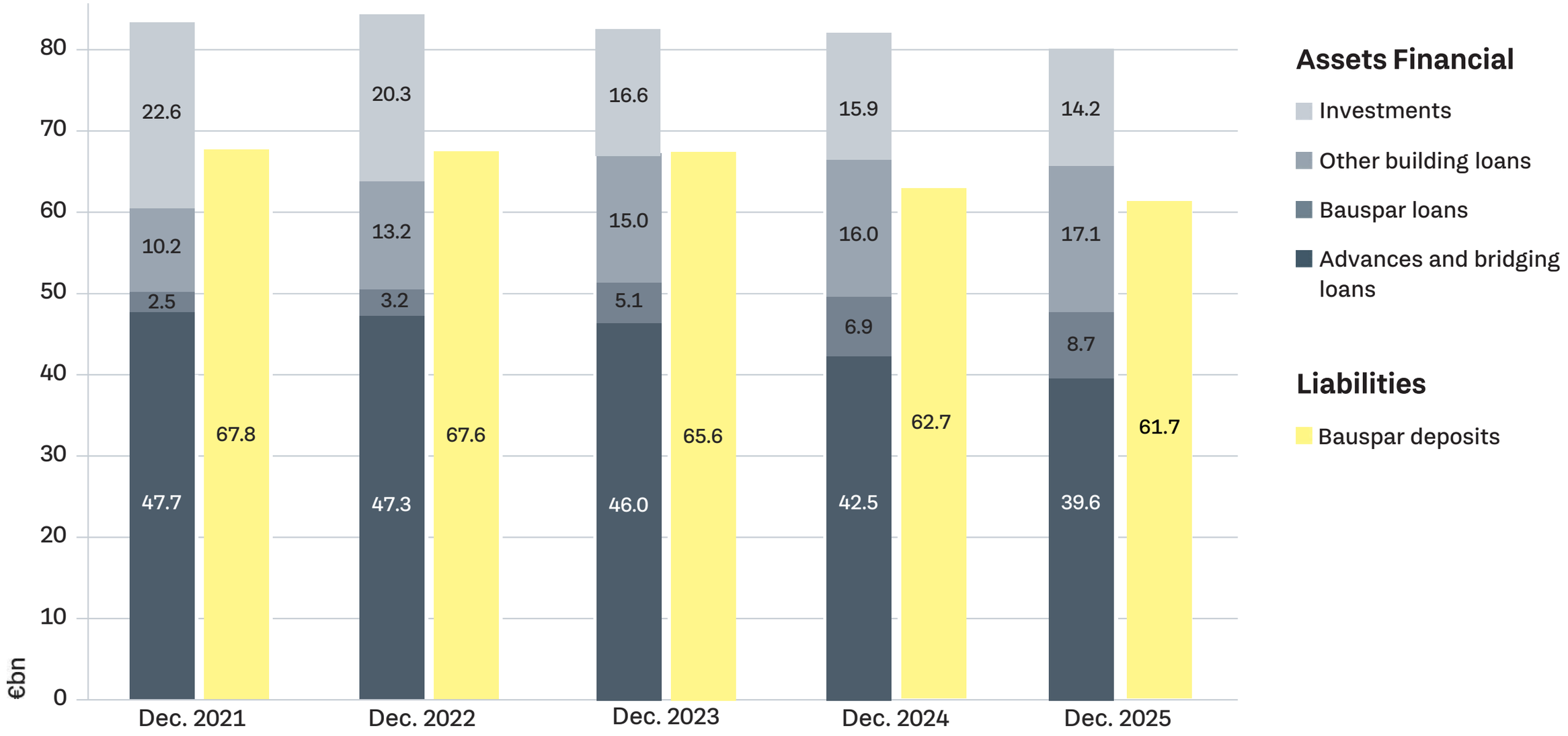
Taking out loans

Once the agreed portion of the Bauspar sum has been saved[4], a **low-interest Bauspar loan** can be taken out for the remainder

Paying back convenient instalments

In the **interest/principal repayment phase**, the customer pays back the loan in regular monthly instalments

Solid business development



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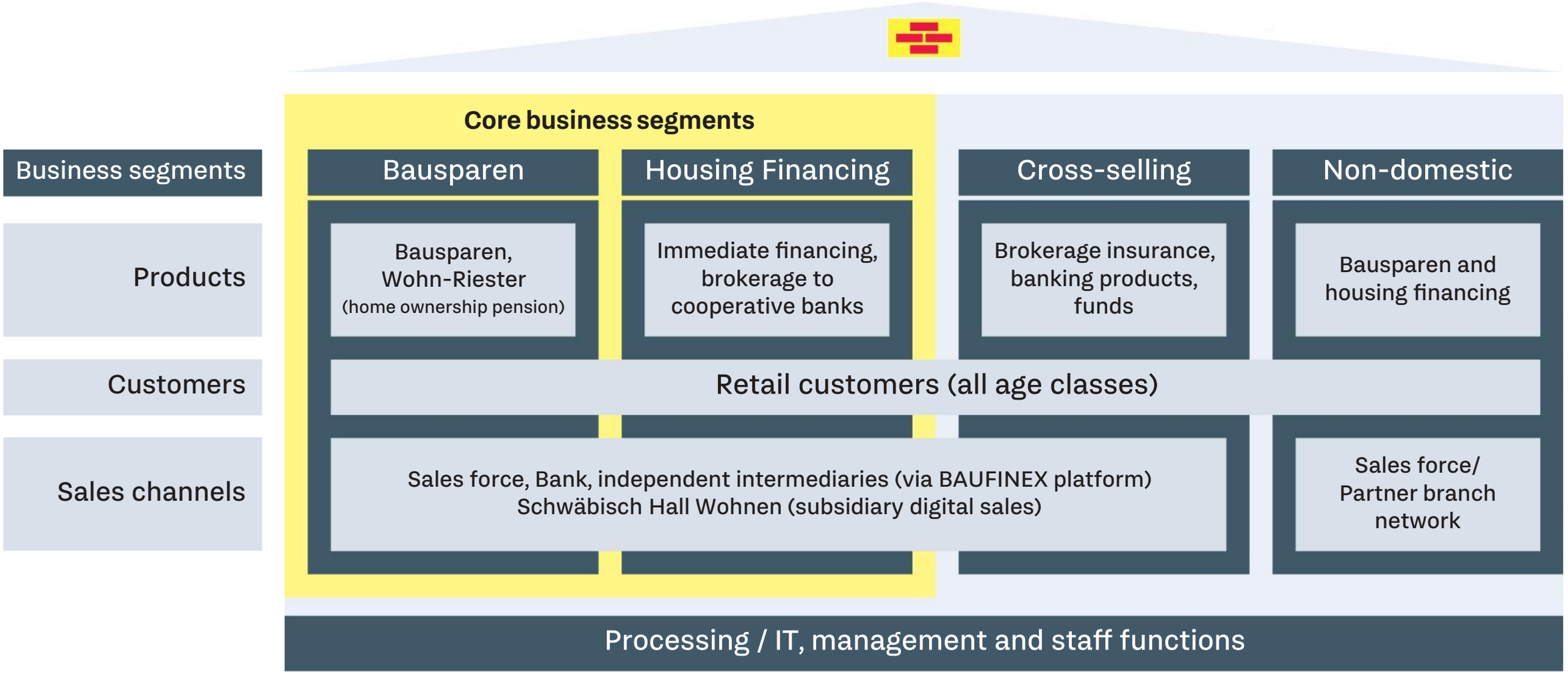
Business Model and Business Segments



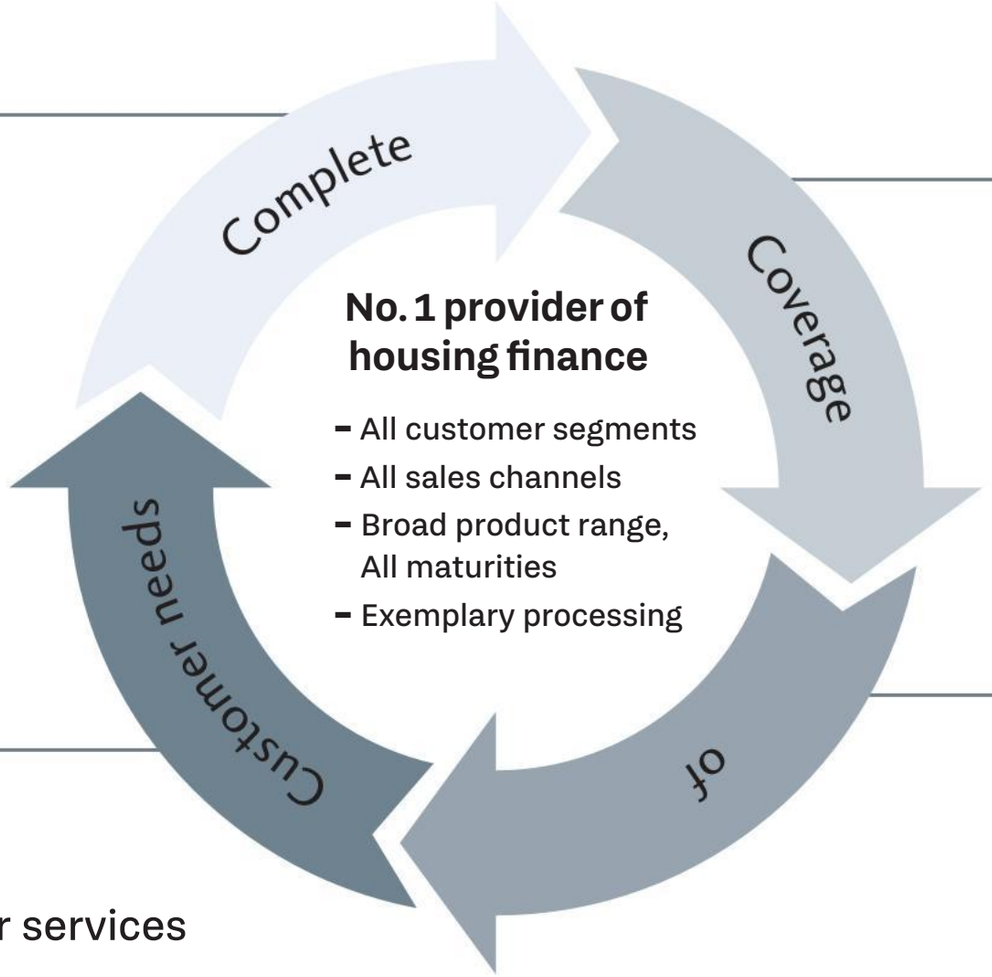
Our Ambition: No. 1 Provider of Housing Finance

Sales/customer care

- Large number of expert housing finance advisers
- Nationwide cooperation with the banks of the German Cooperative Banking Group
- Expansion platform business

Service

- Ongoing enhancement of advisory systems
- Further expansion of customer services (Customer Journey)



Products, conditions/commissions

- End-to-end cover of customer needs
- Wohn-Riester as a unique selling point
- Attractive conditions

Processes

- Cost-effective loan processing (economies of scale)
- Expansion of process automation (E2E)

Our Unique Selling Points

Powerful sales organisation

- ~ 3.000 sales force employees
- Nationwide cooperation with the cooperative banks
- BAUFINEX B2B-platform

Broad customer base

BSH: ~ 6m customers
GCBG: ~ 30m customers

Funding by collective independent of capital markets

New: supplemented by Pfandbriefe (covered bonds)

Strong market share in Bausparen 33.4%*

High brand recognition

„Auf diese Steine können Sie bauen“ (You can build on these stones)

*Source: Association of German Pfandbrief Banks (vdp), own calculations

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Figures and Facts 2025

Schwäbisch Hall Group: selected financial data (IFRS)

	31 Dec 2025	31 Dec 2024
Balance sheet total in €m	80,823	82,648
Equity in €m	4,394	4,412
Common Equity Tier 1 capital ratio in %	27.6	25.4
Profit before tax in €m	122	64*
Cost/income ratio in %	77.7	85.5
RORAC in %	3.9	1.5
LCR in % (only Bausparkasse SHA AG)	237.1	267.4
LTV in % (only Bausparkasse SHA AG)	54.3	55
NPL in %**	0.87	0.81
HQLA in €m (only Bausparkasse SHA AG)	4,074	2,512
DZ BANK AG and Bausparkasse Schwäbisch Hall have entered into a profit and loss transfer agreement		

*Financial report 2024 page 206 + 229, ** Financial report 2025 page 19

Schwäbisch Hall Consolidated Balance Sheet

Assets

€m	31 Dec 2025	31 Dec 2024
Loans and advances to banks	2,068	3,333
Loans and advances to customers*	67,034	67,390
Positive fair values of hedging instruments	55	11
Investments	10,859	11,028
Investments accounted for using the equity method	94	98
Intangible assets	122	138
Property, plant and equipment and right-of-use assets	84	91
Income tax assets (current + deferred)	635	746
Other assets	127	77
Loss allowances	-255	-228
Total assets	**80,823**	**82,684**

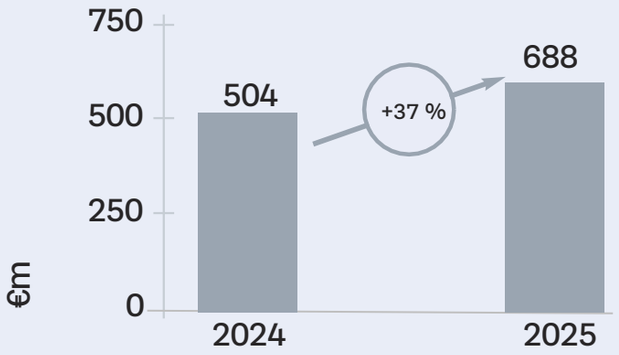
Equity and liabilities

€m	31 Dec 2025	31 Dec 2024
Deposits from banks	8,089	9,685
Deposits from customers	62,003	62,855
Fair value changes of hedged items in portfolio hedges of interest rate risk	-101	-95
Issued bonds	5,121	4,110
Negative fair values of hedging instruments	104	139
Provisions	958	1,058
Income tax liabilities (current + deferred)	52	8
Other liabilities	203	512
Equity	4,394	4,412
Total equity and liabilities	**80,823**	**82,684**

*incl. country borrower's note loans

Income, Expense and Earnings Trends

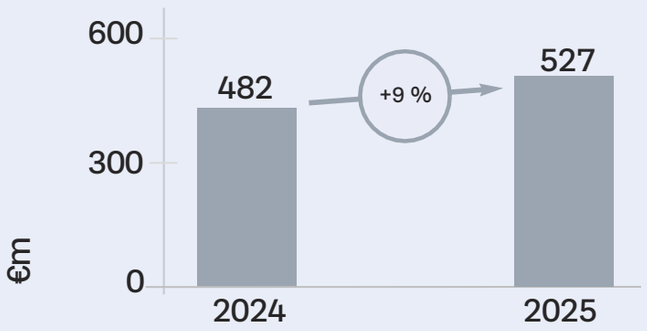
Net interest income / Net fee and commission income



Positive:
- Interest income from investments
- Higher interest income from Bauspar loans
- Lower interest expense on customer deposits

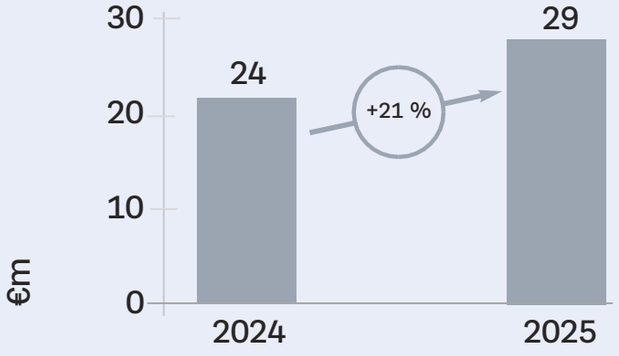
Negative:
- Higher interest expense for refinancing

Administrative expenses



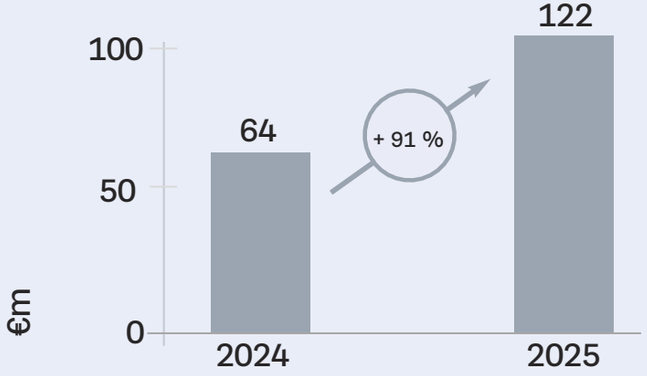
- Replacement of IT landscape
- Personnel recruitment

Loss allowances



- Adjustment to the overall macroeconomic situation

Profit before tax



- Higher interest income
- Treasury Portfolio Optimization
- Optimised fee structure

IFRS Income Statement* (condensed)

€m	31 Dec 2025	31 Dec 2024
Net interest income	684	519
Net fee and commission income	4	-15
Gains and losses on investments	-29	-
Other gains or losses on valuation of financial instruments	-3	-4
Gains or losses on derecognition of financial assets measured at amortised cost	-42	-
Loss allowances	-29	-24
Administrative expenses	-527	-481
Other net operating income	64	62
Gains or losses from discontinued business segments	-	7
Profit before taxes	**122**	**64**

*BSH-Group

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You Can Build on This Cover Pool

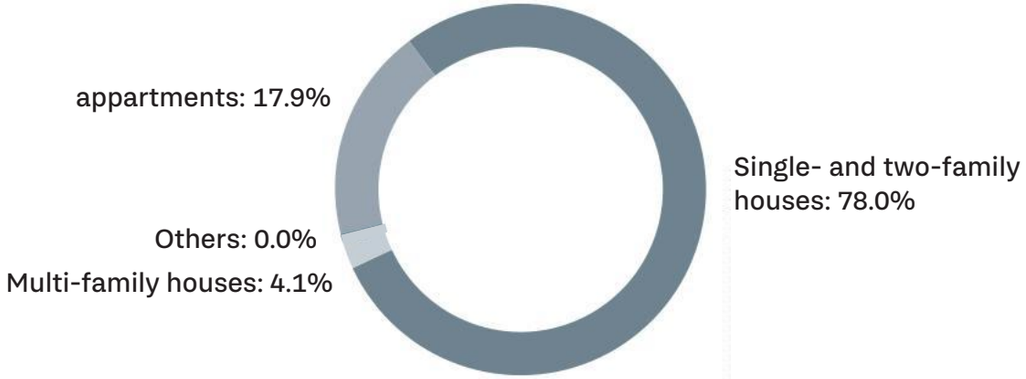
Cover Pool:
Private residential property finance

as of: 30 June 2026

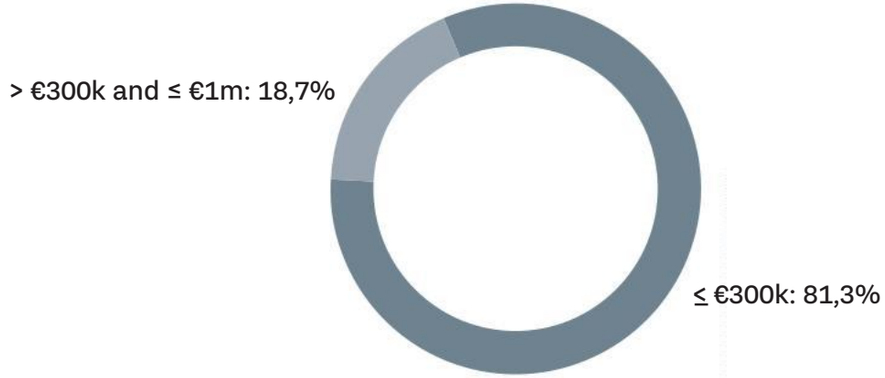
- **Residential property cover pool**
  due to Bausparkassen Act
  (significant restrictions for commercial lending)

- Granular, Germany-wide **diversified loan portfolio**
  - Around 85% owner-occupied property
  - Around 75% single- and two-family houses
  - All collateral located in Germany
  - No foreign currencies

Usage category of regular cover assets



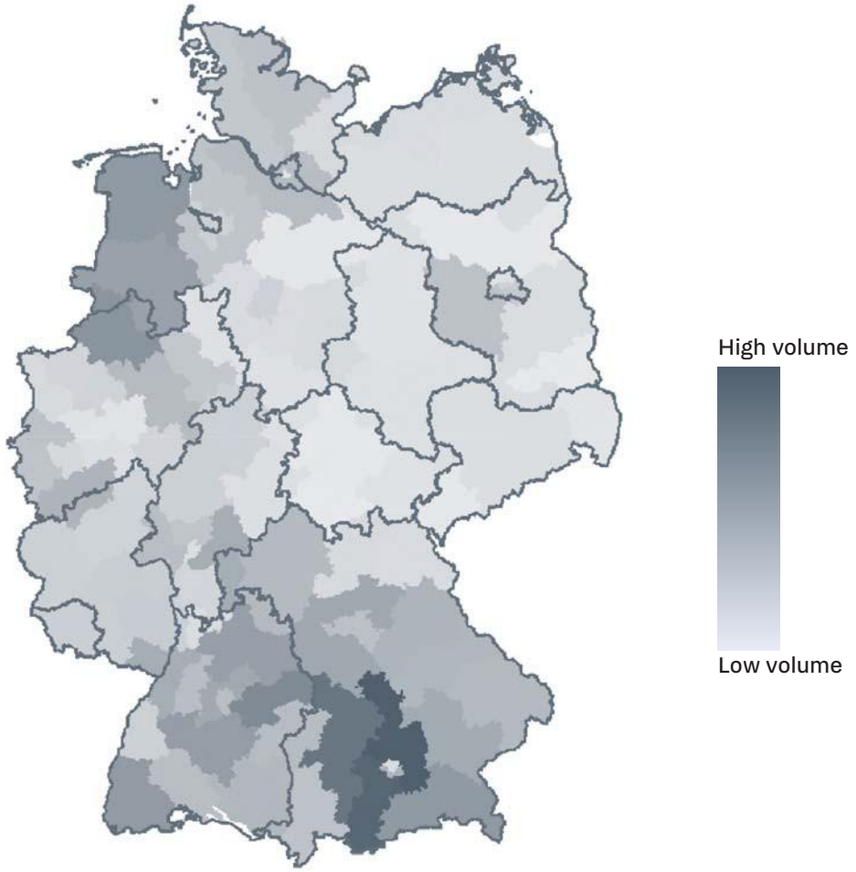
Granular cover assets: Size classes of mortgage cover

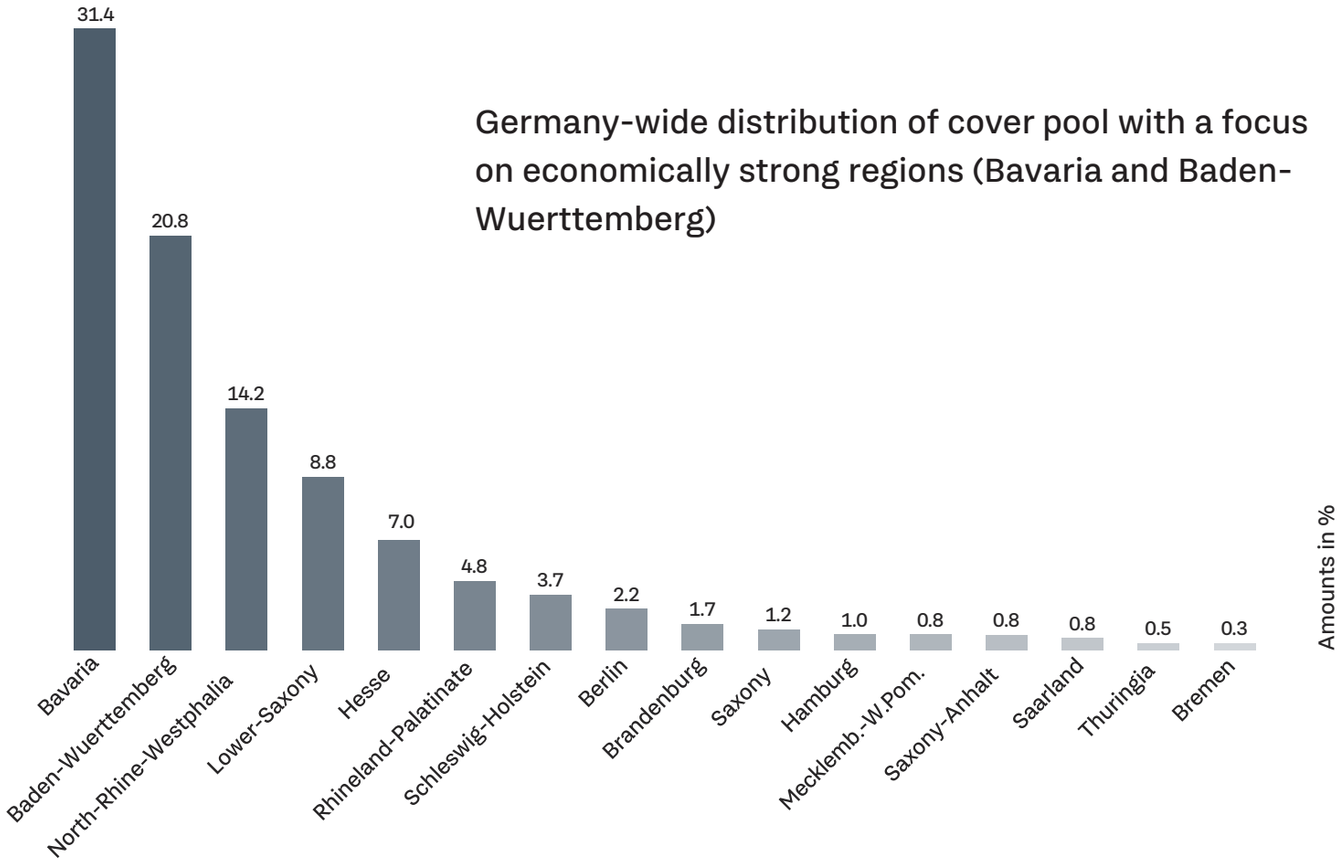


Overview of Cover Pool for Schwäbisch Hall's Pfandbriefe

Regional distribution of regular cover pool assets

as of: 30 June 2026





Germany-wide distribution of cover pool with a focus on economically strong regions (Bavaria and Baden-Wuerttemberg)

A Sustainable Business

Living and encouraging corporate responsibility

We voluntarily publish our annual sustainability report with CSRD/ ESRS. Furthermore, we are active in the following fields of action:

Products and services

- Supporting our customers with sustainable asset formation and private retirement provision using home ownership
- Products and services for energy-efficient building, living and renovation
- Measuring the ESG performance of the credit portfolio (see the right side)

Sustainable banking

- Climate strategy in the DZ BANK Group and the Schwäbisch Hall climate course
- Climate-friendly operation of Schwäbisch Hall's headquater
- head office External commitments (e.g. Stiftung KlimaWirtschaft, Association for environmental management and sustainability in financial institutions)

Responsible employer

- HR policy based on stages of the employee life cycle with many additional benefits High level of employee
- satisfaction and identification with employer
- Regular awards, e.g. "Top Employer"

Social commitment

- Active role as a corporate citizen in the region
- Specific support for volunteering and social and cultural projects
- Engagement with foundations and alliances

We determine ESG-related KPIs for the credit portfolio

For new housing business, actual Energy Performance Certificates (EPCs) are collected as part of the loan process.
For the existing business, energy and refurbishment data for the loan portfolio at the portfolio and individual borrower level were collected by an external service provider.

ESG KPIs:

CO_2 footprint

Co-financed CO_2 emissions through our lending business: approx. **1.07 million t CO_2** as of 12/31/2025

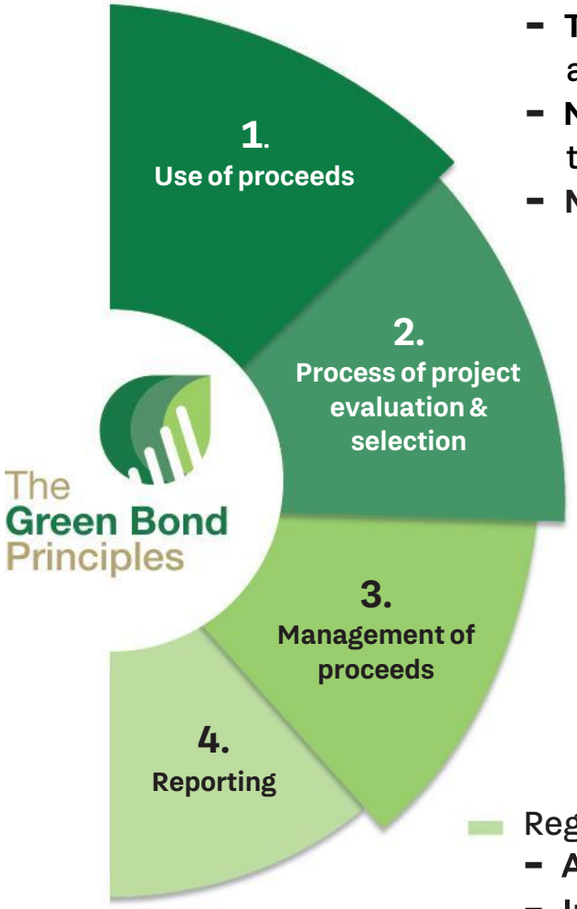
Physical risks

Schwäbisch Hall's customer loan portfolio is characterized by **low** physical risks[1] of **15,88%** as of 11/30/2025

[1]Based on the IPCC climate scenario RCP8.5 to the time horizon 2050

Green Bond Framework Based on ICMA Green Bond Principles

Green Pfandbriefe by Schwäbisch Hall*:



- (Re-)Financing of Eligible Green Assets (mortgage loans) for **energy-efficient residential real estate:**
  - **Top 15%**** of the German national residential building stock (for new construction and acquisition of buildings)
  - **NZEB -10%:** For buildings 2021 onwards primary energy demand at least 10% better than nearly zero energy buildings (NZEB)***
  - **Modernization:** At least 30% improvement of energy consumption/demand
  - **Admission of Eligible Green Loans to the Green Cover Pool** based on the Eligibility Criteria defined in the Green Bond Framework:
    - Selection of Green Mortgage Loans supported by IT systems
    - Review and refinement of the eligibility criteria by a dedicated team of sustainability and funding experts
- Proceeds from Green Bonds are managed on **a portfolio basis:**
  - Earmarking of Eligible Green Loans and creation of a sub-portfolio from the Pfandbrief cover pool
  - Monitoring to ensure that the volume of Eligible Green Loans permanently exceeds the volume of Green Bonds outstanding ("Green Overcollateralization")
- Regular publication of **investor reports :**
  - **Allocation Report:** Information on Green Assets and outstanding Green Bonds
  - **Impact Report:** Information on energy savings and avoided carbon emissions

BSH issues Green Bonds exclusively as **Mortgage Pfandbriefe** in accordance with the Minimum Standards for Green Pfandbriefe of the Association of German Pfandbrief Banks (vdp) and the German Pfandbrief Act

as of: 30 June 2025

*In accordance with ICMA GBP

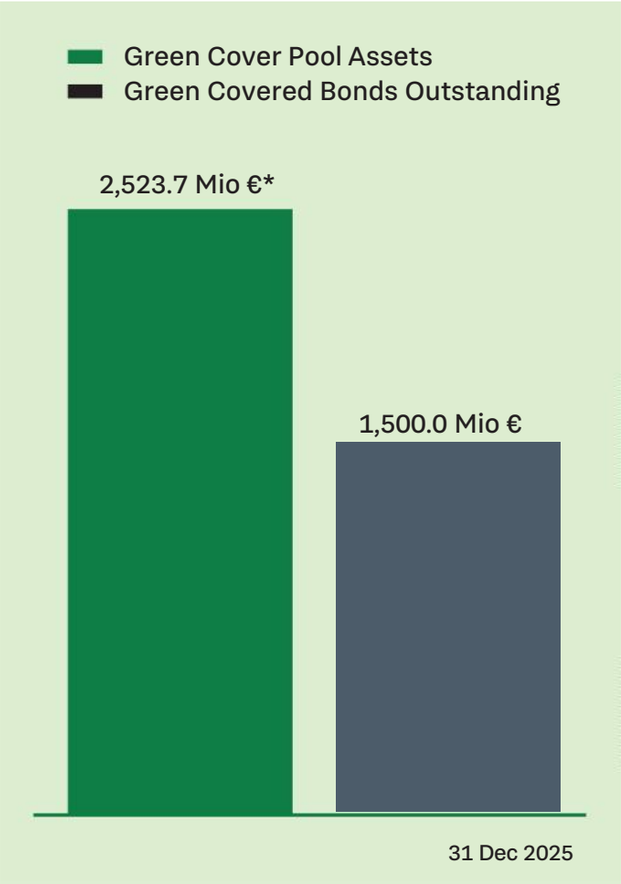
**Drees & Sommer study for member institutes of the Association of German Pfandbrief Banks

***NZEB criterion included with the update of the Green Bond Framework as of June 30, 2025

Highlights Green Cover Pool

Overview Green Cover Pool and Green Mortgage Covered Bonds Outstanding		31 Dec 2025
Green Mortgage Covered Bonds	€m	1,500.0
Green Cover Pool	€m	2,523.7*
Green Cover Ratio	%	252

- The proceeds of the Green Bonds** are used for financing and refinancing **energy-efficient buildings**
- Green cover pool assets comprise eligible **mortgage loans** as defined in the Green Bond Framework of Bausparkasse Schwäbisch Hall
- The Eligibility Criteria are defined with the aim that the energy-efficent buildings represent a selection of the **top 15%** of the national building stock in Germany***

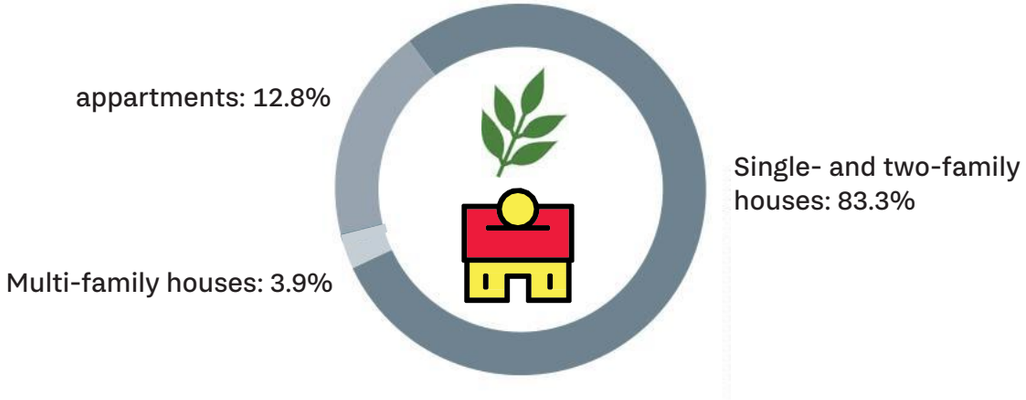


*this figure does not reflect the future issuing potential of green covered bonds/ green Pfandbriefe
**In accordance with vdp Minimum Standards
***based on a study conducted by Drees & Sommer for the Association of German Pfandbrief Banks (Verband deutscher Pfandbriefbanken –vdp)

Overview of the structure and quality of the Green Cover Pool

Green Allocation Indicators	31 Dec 2025
Over-Collateralization of Green Mortgage Covered Bonds Outstanding	102 %
Eligible Green Cover Pool Currently not Allocated to Outstanding Green Bonds	1,023.7 €m
Percentage of Eligible Green Cover Pool Allocated to Outstanding Green Bonds	59 %

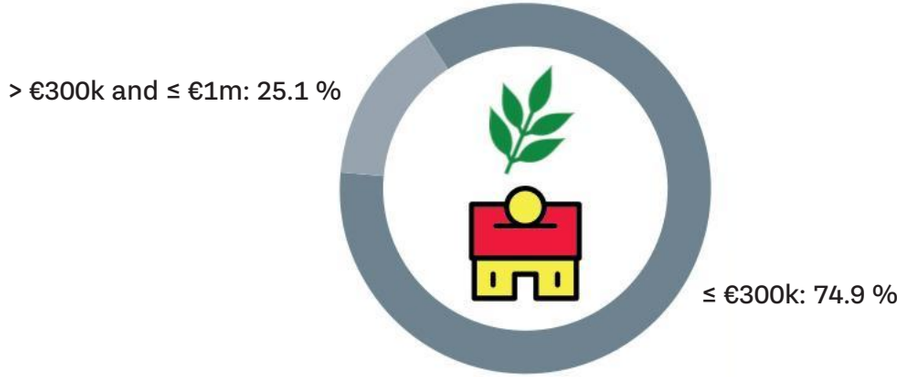
Usage category of green cover assets



Additional Informationen About the Mortgage Loans of the Green Cover Pool

Loan Purpose	€m	Loan Balance Cover Assets	€m
Acquisition of Residential Real Estate	636.3	≤ €300.000	1,890.3
New Residential Builds	1,883.9	> €300.000 ≤ €1m	633.4
Other	3.5	> €1m ≤ €10m	0.0
Total	2,523.7*	> €10m	0.0

Granular cover assets: Size classes of mortgage cover



*this figure does not reflect the future issuing potential of green covered bonds/ green Pfandbriefe

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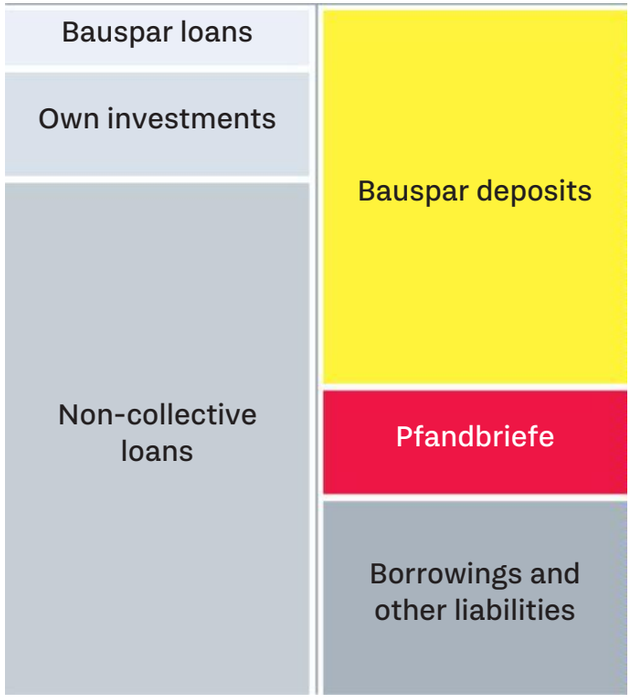
Our Target Vision for the Funding Structure



Note

- The **new lending business** increases total assets
- Issuance of **Pfandbriefe** as an additional, sustainable and low-cost source of funding in line with the business model
- Future **growth in cover pool** will enable regular issuances in sub-benchmark and benchmark formats
- **Bauspar deposits** will remain an important source of funding
- Additional requirements will be met by borrowing

Future funding via Bauspar deposits and **Pfandbriefe**

Membership in vdp, ECBC and acquisition of covered bond label

vdp Die deutschen Pfandbriefbanken

Pfandbrief

COVERED BOND LABEL

Issuer	Kind of Pfandbrief	Maturity	Volume	Coupon	ISIN	ESG
BAUSCH	Hyp. Pfandbrief	01/16/2029	500 Mio. EUR	2.875	DE000A3824G4	Green
BAUSCH	Hyp. Pfandbrief	09/13/2029	500 Mio. EUR	2.375	DE000A30VN02	-
BAUSCH	Hyp. Pfandbrief	10/22/2030	500 Mio. EUR	0.01	DE000A3H24G6	-
BAUSCH	Hyp. Pfandbrief	01/22/2031	500 Mio. EUR	2.875	DE000A4DFCH4	-
BAUSCH	Hyp. Pfandbrief	10/28/2031	500 Mio. EUR	0.20	DE000A3MP6H1	-
BAUSCH	Hyp. Pfandbrief	06/24/2032	500 Mio. EUR	2.875	DE000A30V8H6	-
BAUSCH	Hyp. Pfandbrief	04/27/2033	500 Mio. EUR	0.20	DE000A3E5S18	-
BAUSCH	Hyp. Pfandbrief	11/16/2033	500 Mio. EUR	3.00	DE000A383JG8	Green
BAUSCH	Hyp. Pfandbrief	05/17/2034	500 Mio. EUR	2.00	DE000A30VH59	-
BAUSCH	Hyp. Pfandbrief	10/09/2035	500 Mio. EUR	3.00	DE000A460GR7	Green
BAUSCH	Hyp. Pfandbrief	01/27/2038	500 Mio. EUR	3.25	DE000A46Z8K8	-

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Rating

	Moody's	S&P	Fitch
Issue ratings			
Hypothekenpfandbrief (German mortgage covered bonds)	Aaa	–	–
Bank ratings*			
Long-term	Aa2	A+*	AA*
Outlook	negative	stable*	stable*
Short-term	P-1	A-1*	F1+*

as of: October 2026

Rating provider	Rating	Date of Rating
ISS ESG	Prime/ C+	2024

Schwäbisch Hall organises its sustainability activities under the umbrella of the DZ BANK Group. The results receive regular recognition: ISS ESG, one of the leading rating agencies for sustainable investments, has confirmed the corporate rating of **„Prime-Status C+“** awarded to the DZ BANK Group and therefore also to Bausparkasse Schwäbisch Hall.

This means that Schwäbisch Hall remains in the top group of particularly sustainable companies.

*S&P and Fitch: collective rating for the German Cooperative Banking Group

Details of the Rating Profile

Moody's Pfandbrief rating: Aaa

- **Bausparkasse Schwäbisch Hall** is rated **Aa2** (high quality and subject to very low credit risk)
- BSH's **Pfandbriefe** have been awarded the **top Aaa** rating (highest quality, with minimal credit risk)

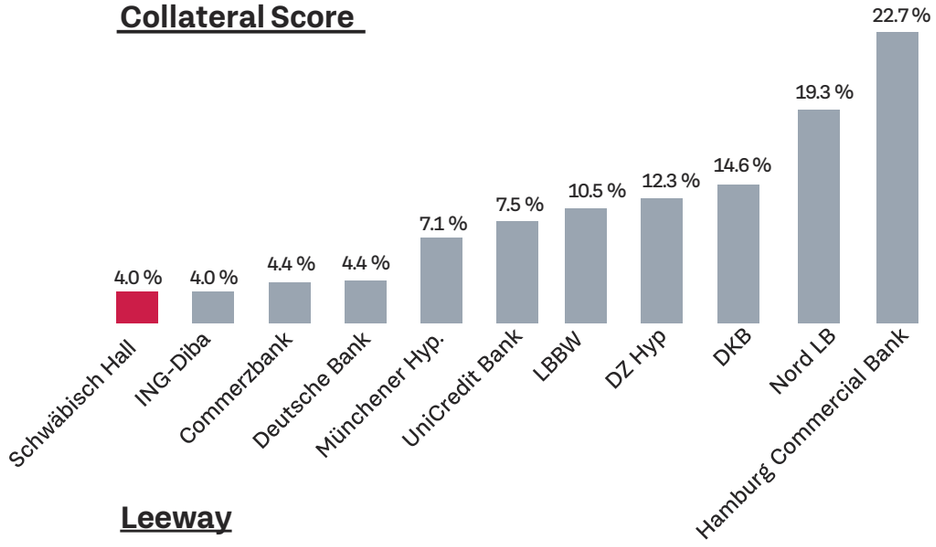
Aaa

+6 Leeway

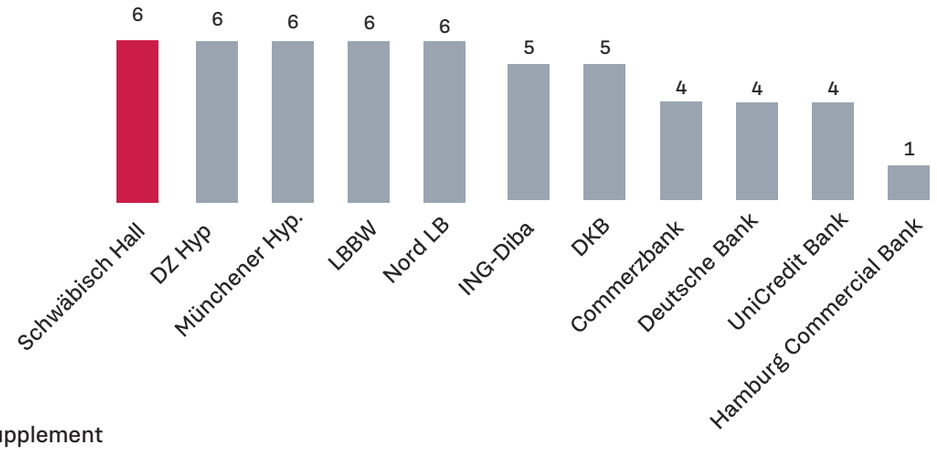
Very good combination of leeway and collateral score in the market

Selected rating details

Collateral Score



Leeway



- Moody's assesses the **credit risk of the Pfandbrief cover pool** based on the "collateral score"
- The better the **credit quality**, the **lower** the collateral score
- Schwäbisch Hall's Pfandbriefe have a **collateral score** of **4.0%**

- **Another indicator** has also become established for Pfandbriefe: How many notches can the institution's rating fall before the Pfandbrief rating is cut (under otherwise identical conditions)? (= "leeway")
- For Bausparkasse Schwäbisch Hall, the **leeway is 6 notches**

Data: Moody's Covered Bonds Sector Update – Q4 2025 – Excel Supplement

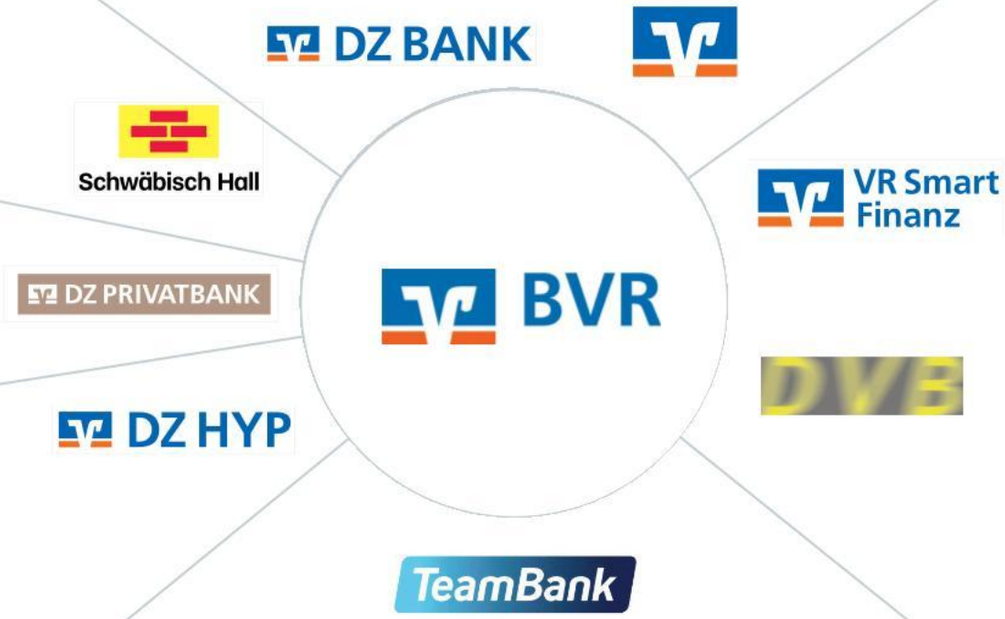
BVR Cooperative Institutional Protection Scheme

Members
Around 650 institutions incl.
1 central bank and specialist institutions

Supervised
by the Federal Financial
Supervisory Authority

Institutional protection
Comprehensive institutional
protection for all members; no bank-
ruptcy of a member since 1934

Guarantor
National Association of German
Cooperative Banks (BVR)



Role of the institutional protection scheme (BVR-IPS)
To prevent or remedy
impending/existing financial
difficulties at member institutions
of BVR-ISG and BVR IPS

Deposit protection
(BVR-ISG and BVR-IPS)
Direct statutory deposit protection
via BVR-ISG up to €100 thousand
per person at each institution

Additional (effectively comprehen-
sive) protection of customer deposits
of non-banks by BVR institutional
protection scheme

Contacts

Any questions?
– We're happy to help!

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